

B2B and B2C All-In-One IT Solution:

How to make Multichannel Travel Business possible

Date: 06.04.2026



About us...

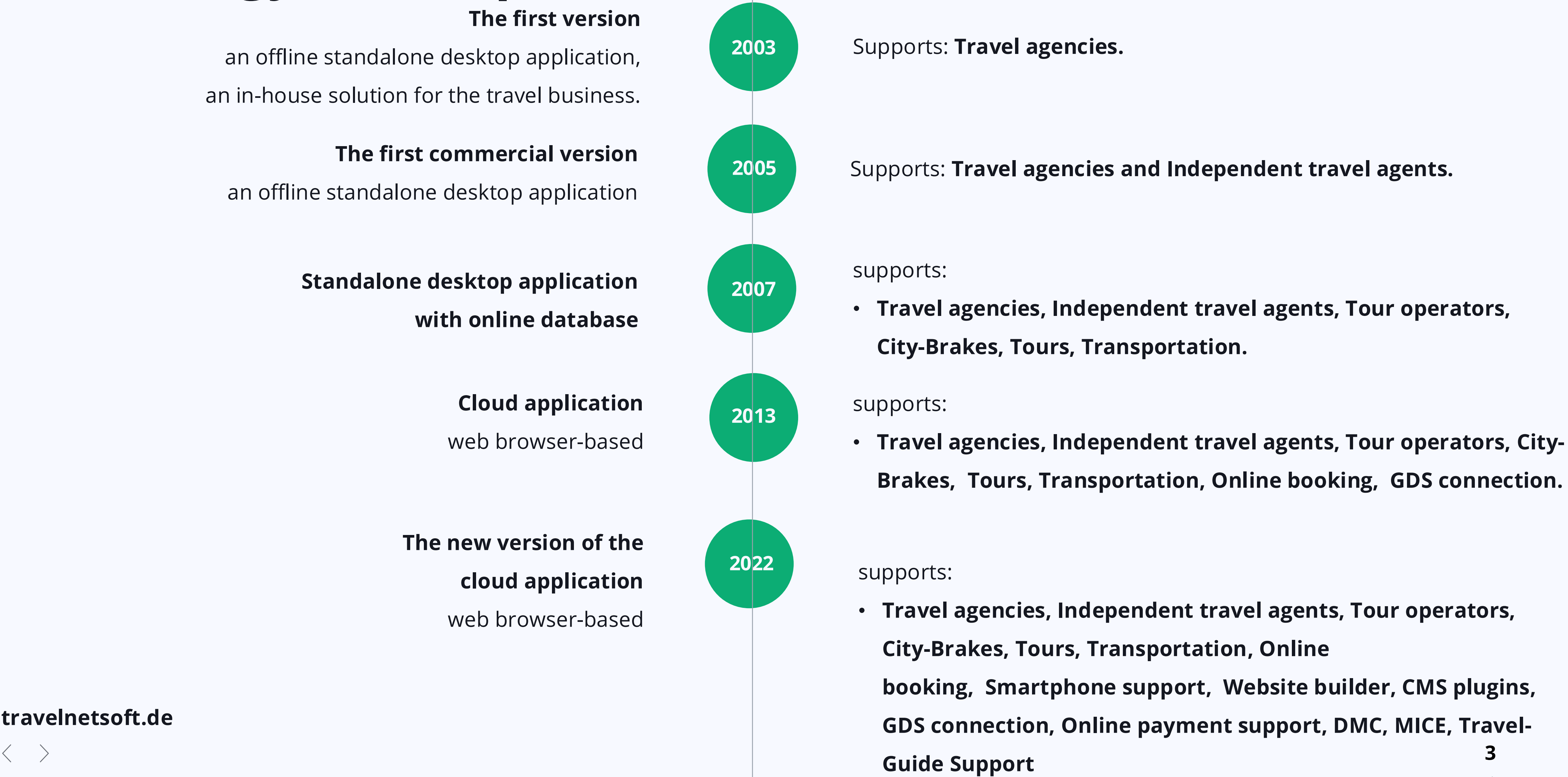
- Company is located and registered in Germany
- Company is developer and owner of the whole software.
- We have more than 25 years of development effort and more than 20 years of travel industry experience.
- Our product is an innovative solution and a must-have in the travel industry.
- Our Website: <https://travelnetsoft.com/>
- Official WTN Technology Partner

Applied Technologies

- Cloud-based technology (Microsoft Azure etc.)
- Responsive web design on different devices
- Outsourcing independent
- Interfaces to different providers

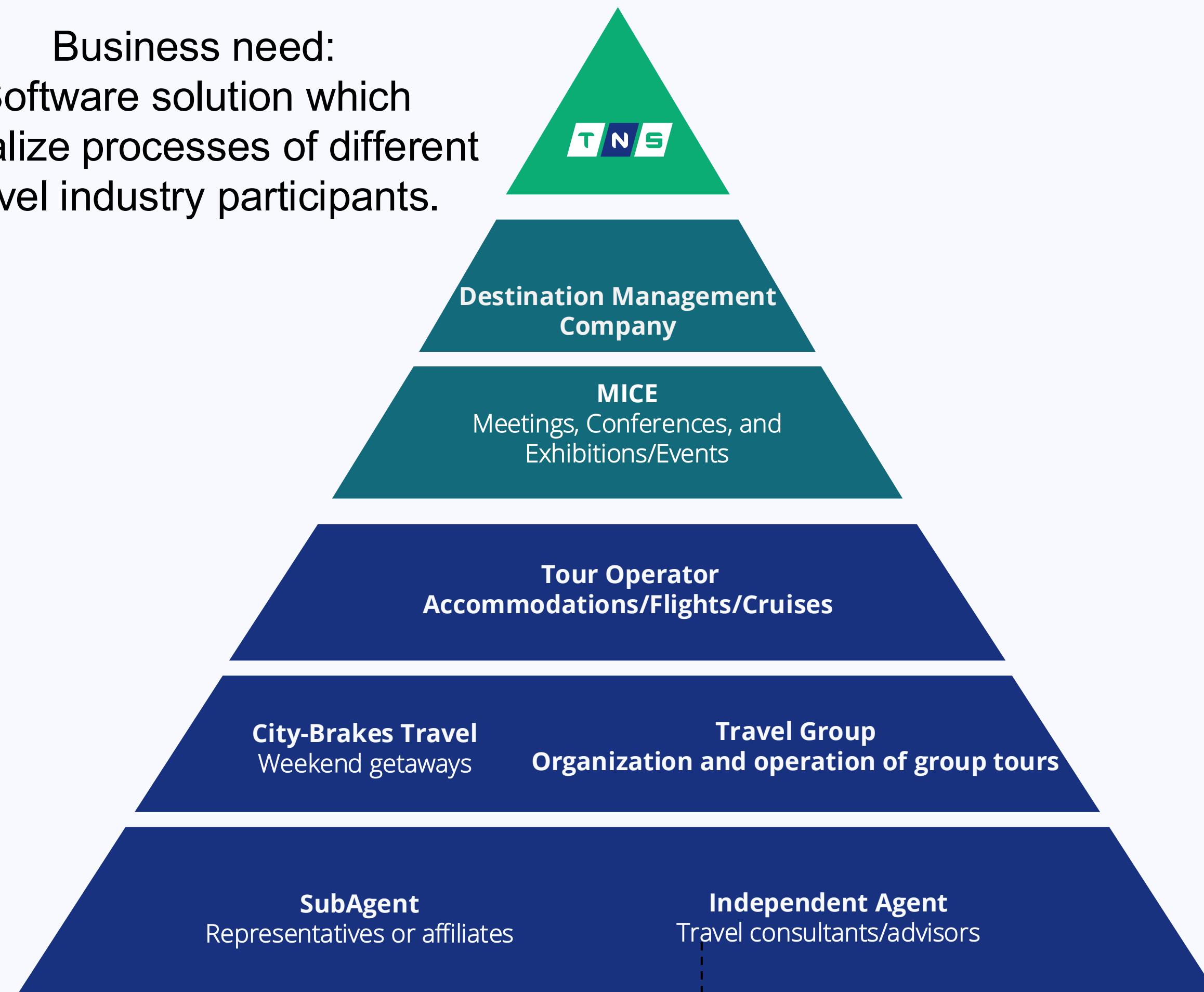


Technology Development Timeline



Challenges for...

Business need:
Software solution which
digitalize processes of different
travel industry participants.



travelnetsoft.de

One of the main problems of the travel industry participants?

- Complexity through different participants
- Real-Time process monitoring
- Management of different channels
- Time and monetary dependency through other company's
- Personell and seasonal dependency
- Missing automation and standardisation of processes
- Communication issues

What is TNS in this context ?

- We are the Infrastructure Technology which makes the communication of this companies possible!
- We are not OTA
- We are not Wholsaler
- We are not Booking Engine
- We are not Market Place

TNS – Functionalities - Overview



- CRM
- Tour Operators
- Sub Agents
- Customers
- Acc Owners
- Blacklist



- GDS connector – ready to use
- Amadeus
- Adriagate
- A.D.B EASY
- AgTravelSoft
- BrosTravel
- Your own

travelnetsoft.de



- Finance
- Invoices
- Proforma Invoices
- Offers
- Cash-bill
- Warnings
- Credit notes



- DMC
- Partners statements
- Partners Finance
- Mobile app support
- Service Groups by Local Partners



- Travel Groups
- Cost calculation
- Supplier statement
- Services Listing
- Event connector
- Website ready Travel Group as Trip
- Website content
- Tags (for the web trips)
- Opened and closed groups
- Traveler Smart Phone App Connector



- MICE
- Partners statements
- Partners Finance
- Mobile app support
- Events



- Trips
- Trips – Active
- Trips – Ready
- Trips – Cancelled
- Trip – Template
- Package -trips
- Website ready Trip-Templates
- Tags (for the web trips)
- Traveler Smart Phone App Connector



- Events
- Event Topics
- Event Group
- Event Type
- Event Agenda
- Traveler Smart Phone App Connector



TNS – Functionalities - Overview



Private Booking system
Your booking system with unlimited accommodation in the listing
Private accommodation
Internal shared booking
Public shared booking
Reservations
Customer statements
Partner statements
Time limits
Mobile app support



Other features
Customer Notification
Horizontal Data Share
Horizontal Booking

travelnetsoft.de



Online-Booking
Channel manager ready
Search engine on your website
The search engine in the TNS network



Smartphone App
Customer
Business-Follower
Travel-Guide
Other features



Online-Payment
Credit card
Direct transfer
PayPal



Transportation
Different transportation type
Transportation Line definition
More Departures for the same line
Seating-Schedule
Website Builder



Travel-Guide Support
Travel Guide as a Partner in CRM
Travel-Guide Smart Phone App Connector



Website Builder
Offers
Trips
Legality pages
Online booking
Online payment
Home page builder
Search engine
Automatic SEO
SmartPhoneApp



Demonstration of TNS with two different companies

Goal is to show how they can work together...

DMC – Sky Travel Agency

DMC (Sky Travel Agency) from Africa with different services like tours, transport, activities in portfolio

1. Create offer and make it public (DMC) on own marketplace
This builds own portfolio on within the ecosystem

3. DMC grants sales permissions to selected partners. Defines who can sell what

Tour Operator from EU

Tour Operator (GOL-IT) from EU who like to sell services from Sky Travel Agency from Africa

2. Tour operator will check public offer and ask for sales permissions , too add it to own marketplace

4. Add custom price margin and creates own pricing strategy

5. Make this offer available for dynamic packaging and booking in your Tour Operator Website with online payment and processing.

Two Partner Business Models with TNS

Participate on shared ownership of the infrastructure

You use our shared infrastructure to built your own network in travel business.

- Add suppliers and service providers to your ecosystem
- Add tour operators and travel agencies
- Benefit from cross-network interactions between participants
- Monetization through transaction-based fees across the shared ecosystem

👉 Ideal for:

Fast market entry, lower investment, network-driven growth

Personal ownership of the infrastructure

Operate your own independent infrastructure with full control.

- Build your own closed business network
- Define your own rules, access, and governance
- Grant access only to selected partners
- Full ownership and control over all data and operations

👉 Ideal for:

Governments, large destinations, enterprises requiring full control

Cost models

We offer **15 flexible subscription models**, tailored to your business model and operational needs.

Option 1: Active Operation

If you actively operate within the system:

- Pay for usage, transactions, and system processes

Option 2: Network Builder

If your focus is onboarding companies:

- Participate in revenue sharing across the ecosystem

travelnetsoft.de



Do you have any questions?



GOL-IT Consulting GmbH
Am Heiderfeld 23, Erklenz, Germany

Gavrilo Olah

info@travelnetsoft.de

Website: travelnetsoft.com